COMPARATIVE INFORMATION FORM

FOR PROPOSED INSURANCE

(Proposed Insurer)

(Insurer's Address)

(Replacing Agent's Name)

| APPLICANT INFOR | MATION | | POLICY INFORMATION | | | | | |
|---|-----------------------|--------------------|------------------------|----------------------------|-----------|--|--|--|
| Name | | | | Policy Generic Name | | | | |
| Address | | | Policy Number | | | | | |
| | | | Date | of Issue | Issue Age | | | |
| | Age | | Cont | Contestable Period Expires | | | | |
| Dute of Birth | | | Suicide Period Expires | | | | | |
| | | | Polic | Policy Loan Rate | | | | |
| POLICY/RIDER DE | SCRIPTION INITIAL/ | | | INITIAL/ | | | | |
| POLICY/ RIDER NAME | CONTINUING BENEFIT | (Age) BENE FROM | FIT _ TO | RENEWAL ANNUAL PREMIUM | | | | |
| TOTAL INITIAL AN | INILIAL DDEMILIM ¢ | | | | | | | |
| TOTAL INITIAL ANNUAL PREMIUM \$ M TOTAL RENEWAL ANNUAL PREMIUM \$ | | | | | MT.\$ | | | |

COMPOSITE DISCLOSURE OF PROPOSED INSURANCE FOR PRIMARY INSURED

| | GUARANTEES | | | | PROJECTIONS* | | | |
|--|-------------------|-------------------|---------------|------------------|-------------------|-------------------|-------|------------------|
| YR AGE | ANNUAL PREMIUM | CUMLTV PREMIUM | CASH VALUE | DEATH BENEFIT | ANNUAL PREMIUM | CUMLTV PREMIUM | | DEATH BENEFIT |
| YR AGE 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 55 60 65 75 85 95 | PREMIUM | PREMIUM | VALUE | BENEFII | PREMIUM | PREMIUM | VALUE | BENEFII |

^{*} Projections include dividends and current interest rates which are not guaranteed.

IMPORTANT NOTICE:

The income tax treatment of the benefits illustrated above may significantly affect their magnitude. Competent tax advice should be secured to clarify income tax implications.

COMPARATIVE INFORMATION FORM

FOR EXISTING INSURANCE

(Existing Insurer)

(Insurer's Address)

| APPLICANT INFOR | <u>MATION</u> | | • | | | | |
|-----------------------|-----------------------------------|--------------------------|---------------------------------------|-----------------------|--|--|--|
| Name | | | | | | | |
| Address | | | | | | | |
| | | | Date of Issue | Issue Age | | | |
| | | | Contestable Period Expires | | | | |
| Date of Birth | Age | | | | | | |
| | | | Policy Loan Rate | | | | |
| POLICY/RIDER DES | SCRIPTION | | | | | | |
| POLICY/ RIDER NAME | INITIAL/ CONTINUING BENEFIT | (Age) BENEFIT FROM TO | INITIAL/ RENEWAL ANNUAL PREMIUM | (Age) PAYABLE FROM TO | | | |
| | | | IODE OF PYMT | AMT.\$ | | | |
| | ANNUAL PREMIUM \$ _ | | AMT.\$ | | | | |

COMPOSITE DISCLOSURE OF EXISTING INSURANCE FOR PRIMARY INSURED

| | | GUARANTEES | | | | PROJECTIONS* | | | |
|----------|----------|-------------------|-------------------|---------------|------------------|-------------------|-------------------|---------------|------------------|
| YR | AGE | ANNUAL PREMIUM | CUMLTV PREMIUM | CASH VALUE | DEATH BENEFIT | ANNUAL PREMIUM | CUMLTV PREMIUM | CASH VALUE | DEATH BENEFIT |
| curre | nt | | | | | | | | |
| 2 | | | | | | | | | |
| 3 | | | | | | | | | |
| 4 | | | | | | | | | |
| 5 | | | | | | | | | |
| 6 7 | | | | | | | | | |
| 8 | | | | | | | | | |
| 9 | | | | | | | | | |
| 10 | | | | | | | | | |
| 11 | | | | | | | | | |
| 12 | | | | | | | | | |
| 13 | | | | | | | | | |
| 14 15 | | | | | | | | | |
| 16 | | | | | | | | | |
| 17 | | | | | | | | | |
| 18 | | | | | | | | | |
| 19 | | | | | | | | | |
| 20 | | | | | | | | | |
| | 55 | | | | | | | | |
| | 60 65 | | | | | | | | |
| | 75 | | | | | | | | |
| | 85 | | | | | | | | |
| | 95 | | | | | | | | |
| | | | | | | | | | |

^{*} Projections include dividends and current interest rates which are not guaranteed.

IMPORTANT NOTICE:

The income tax treatment of the benefits illustrated above may significantly affect their magnitude. Competent tax advice should be secured to clarify income tax implications.

INSTRUCTIONAL NOTES FOR AGENT

- 1. Existing life insurance must be identified by name of insurer and the policy number. In the event that a policy number has not been assigned by the existing insurer, alternative identification information such as an application or receipt number must be shown.
- 2. If more than one existing life insurance policy is to be replaced, a separate Comparative Information Form is to be provided for each such policy.
- 3. In the disclosure of values premium shall be shown only if they increase the cash value or death benefits for the primary insured.
- 4. Any benefits for secondary insureds shall be shown on a supplementary exhibit.
- 5. Values will be shown for each year in which either an initial change in face value or premium payment occurs.
- 6. Values will be shown in the composite disclosure for the maximum duration policy guarantees permit. If this benefit extension requires that guaranteed policy options be utilized, the option to be used will be that (those) automatically utilized by the issuing insurer. However, if the policy application provides for applicant election, then the extension of benefits will employ the option actually elected by the applicant. Any option utilized for extension of benefits must be identified and briefly explained in the "Policy/Rider Description" section of the Comparative Information Form.
- 7. The dividend option elected by an insured or applicant must be identified and briefly explained in the "Policy/Rider Description" section of the Comparative Information Form. The dividend option elected by the insured or applicant must be employed in completing the disclosure of values.